

Confederated Tribes of the Umatilla Indian Reservation

Tribal Tax & Business Development Portland, OR November 10, 2011

Bruce D. Zimmerman, CPA
Tax Administrator
46411 Timine Way
Pendleton, OR 97801
(541) 429-7484
brucezimmerman@ctuir.org

Monetizing Tax Credits & Benefits

To calculate the value (i.e. monetizing) of any tax credits or tax benefits is a complex and very **fact specific** exercise.

The first step is to ask some very basic questions:

- Who are the parties that are involved?
- What is the transaction or activity?
- Where is the activity or transaction occurring?

Monetizing Tax Credits & BenefitsWho

- Tribal Entities
 - Tribal Governmental Entities, Enterprises, Departments, etc.
 - Federally Chartered Entities (i.e. Section 17 Corporation)
 - Tribally Chartered Entities
 - · State Chartered Entities
- Non-Tribal Entity or Person
- Type of Legal Organizational Structure
 - Wholly Owned
 - Separate Legal Entity, Subsidiary, Disregarded Entity, etc.
 - Joint Ownership
 - Corporation or Partnership (Note Tribes can't be a stockholder of a Subchapter S Corp)
 - Non-Profit Entities

Monetizing Tax Credits & BenefitsWhat

- What is the activity or transaction?
 - Is the income generally classified or considered to be:
 - "Earned" Income
 - "Rental" Income
 - "Intangible" income
 - Who is controlling and/or performing the activity?
- What are the tax credits, benefits and tax issues that are involved?
 - Income Taxes
 - Property Taxes (Locally Assessed v. State Assessed)
 - Sales & Use Taxes
 - Franchise Taxes

Monetizing Tax Credits & BenefitsWhere

- Reservation Lands
 - Trust Land
 - Who is the "owner" of the trust land?
 - Fee Land within a Reservation
- Off-Reservation Lands
 - Trust Land
 - · Tribally owned off-Reservation fee land
 - Leased Land

Tools Available that can Help

- Leasing Agreements
 - Operating Leases
 - Capital Leases
- Sell & Lease Back Agreements
- Operating & Management Agreements
 - Structured Options and Buyout Provisions
- Royalty & Licensing Agreements



Key Attributes to Consider

- Who Identify the Parties
- What is the activity: (Development and Operation of a Wind Farm)
 - Permit
 - Construct
 - Operate
- Where is the activity being conducted?
- What tax credits or benefits at issue?
 - 1603 Treasury grant program
 - Production Tax Credits (PTCs) / Investment Tax Credits (ITCs)
 - Depreciation Expense
 - State Enterprise Zone or Strategic Investment Program (SIP)
- What are the taxes at issue?
 - Income Taxes
 - FederalState
 - Property Taxes (State Assessed Property)