

**MES 12-13 Revenue Cost Analysis Summary DRAFT**

Gail Wootan - June 2012

<u>Revenue</u>	2010-11	2011-12	2012-13 (ESTIMATE)
Total Operating Fee Revenue	\$ 584,380.94	\$ 701,468.40	\$ 788,246.13
total Waivers	\$ 59,668.49	\$ 87,492.56	\$ 88,000.00
Net Revenue	<b>\$ 524,712.45</b>	<b>\$ 613,975.84</b>	<b>\$ 700,246.13</b>

<u>Revenue Increase</u>	FY12 vs FY 11	FY 13 v. FY 12
Total increase/(decrease)	\$ 89,263.39	\$ 86,270.29
Percentage increase/(decrease)	17.01%	14%

<u>Cost-Profit</u>	2010-11	2011-12 (ESTIMATE)	2012-13 (ESTIMATE)
Total Direct Cost	\$ 529,087.00	\$ 546,564.00	\$ 552,665.50
Profit/(Loss) - cost/net revenue	\$ (4,374.55)	\$ 67,411.84	\$ 147,580.63
Profit/(Loss) as % of Operating Revenue	-0.75%	9.61%	18.72%
Profit/(Loss) as a % of Net Revenue	-0.83%	10.98%	21.08%

