1. What makes someone in this line of work most successful in your experience?
2. Do you know of any organization lists or coalitions I could use to find more organizations in this field of work to network towards?
3. Do you know of any certifications I could acquire or professional organizations that I should become a member of that could improve my hiring profile?
   1. Energy Engineering certification – Association of Energy Engineers
   2. Capitols Coalition
   3. GIS Esri Certification
   4. Tableau Certification
   5. Python certification?
4. How has working in the field of policy research changed in recent years? What’s new and most exciting for you?
5. If you could add one skill in your work environment to make things easier, what would it be?
6. What is most key to working well with teammates in a non-profit, policy research environment?
7. I’d like to share a document I’m using for networking and I’d like your perspective on it. (Sharing TOP)
   1. Based on my background and goals, would you suggest any other potential job titles to keep an eye out for?
   2. What about job titles of potential hiring managers that I could network with?
   3. Do you know of any associations or industry trade groups I should become a part of in this field?
   4. Could you help me with names and contact info for anyone you know in these organizations? I’m especially interested in anyone connected to the UW Campus Sustainability Fund as I know they are hiring a director role (I applied a few weeks back).