

JUSTIN PATTERSON

DYNAMIC RESOURCES AND OPERATIONS LEADER

Adaptable and motivated business management expert with 15+ years of experience and a proven knowledge of developing teams and talent, project delivery from concept to creation, executive strategy development and deployment, and maximizing operational efficiency. A transformational leader with the ability to drive growth, develop new strategy, and provide foundational support to a growing team.

StrengthsFinder Themes: Woo, Ideation, Inclusiveness, Input, Harmony
Kolbe A: 7-4-7-2

CONTACT

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PROFESSIONAL SKILLS

Team Management and Leadership
Strategic Communication
Project Management
Data and Policy Analysis
Operational Analysis
Diversity, Equity, Inclusion Practices
Culture Development

LICENSES AND CERTIFICATIONS

NS Project Management
Harvard Business Leadership Cert.
SPARK Leadership Development
ActiveCampaign Expert
NetSuite Administrator

EDUCATION

Evergreen State College
Political Economy, BA
(Expected Spring 2023)

Frisco High School
General Studies, Diploma

PROFESSIONAL EXPERIENCE

Vice President of Operations

KITH - 2020-2021

- Coordinated all business operations while driving marketing and expansion efforts
- Created standardized, repeatable product lines based on user research and launched on an accelerated schedule, drastically changing the core of the business
- Hired and managed growing internal team and built network of external contractors
- Led all departments to adhere to strategic vision

Owner

PAPA KUMA - 2019-2020

- Controlled all business operations while driving marketing and expansion efforts
- Led creation of training materials and standard procedures detailing successful operation of the business
- Communicated with investors and led quarterly earnings calls
- Maintained growth 12% month over month while consistently achieving COGS targets until closing due to COVID Pandemic

Head of Learning and Development

BRIGHTPEARL - 2017-2019

- Oversaw all Learning and Development initiatives within the company and led initiatives across 2 countries and multiple offices
- Spearheaded deployment of training protocol, continuous career development, job skill matrices, and knowledge share resources
- Worked with executive leadership to build ambitious business strategies
- Deployed an immersive, case study based New Hire program that walked through each phase and operation of the business

Managing Principal, Consulting

NETSUITE/ORACLE - 2015-2017

- Managed team of over 75 Analysts and Consultants
- Implemented industry leading performance metric and tiered career path initiatives across global teams
- Direct reports were promoted annually to all industry verticals within NetSuite-Oracle
- Department growth rate consistently stayed at 21% year over year from 2014 and was positioned to exceed that in FY2018